



**Miscellaneous PROtect<sup>SM</sup>  
Real Estate Agent Broker Supplemental Application**

BY COMPLETING THIS APPLICATION, THE APPLICANT IS APPLYING FOR COVERAGE WITH EITHER **COLONY INSURANCE COMPANY**, **COLONY SPECIALTY INSURANCE COMPANY** OR **PELEUS INSURANCE COMPANY**, AN AUTHORIZED SURPLUS LINES INSURER OR **ARGONAUT INSURANCE COMPANY**, A LICENSED INSURER.

**INSTRUCTIONS –**

- Answer all questions. The information provided herein is considered material to our underwriting and pricing decision for the policy or additional coverage under consideration at the time this supplemental application is submitted.
- This form must be completed, dated and signed by an authorized officer of the Applicant to include this completed form as part of the Application.

1. Applicant Name & Address (as identified in the application submitted for the proposed insurance):

Name:
Address:

2. Has Applicant or its Predecessor Firm at any time in the past or present engaged in any business venture outside the scope of a Real Estate Organization, including but not limited to, construction, property development, mortgage banking, mortgage brokering or insurance?  Yes  No

If "Yes," please answer the following questions:

a. Please provide full details.

b. Has more than 10% of your real estate firm's income been derived from property development or construction activities?  Yes  No

3. Total number for each category (list each person only once, identifying their primary area of responsibility):

Category	Full Time	Part Time
Real Estate Contractors		
Agents/Brokers/Independent		
Property Managers		
Appraisers		
Mortgage Brokers		
Realtor Assistants		
Clerical		
Other (describe):		
<b>TOTAL</b>		

4. Does the Applicant require a seller disclosure form to be completed by the seller on all properties?  Yes  No

5. Does the Applicant recommend the buyer acquire a home inspection report on all properties?  Yes  No

6. a. Does your firm have an in-house Policy Procedure Manual?  Yes  No  
 b. Do you have procedures in place designed to prevent fair housing claims?  Yes  No

7. Indicate Applicant's Gross Revenue for the past twelve (12) months (all fees and commissions before expenses, including any fees, commissions, or bonuses payable to employees and independent contractors). Indicate gross revenue derived from the sale of property, NOT the value of properties sold.

Description	Gross Income Last 12 Months	Number of Transactions (for last year)	Projected Income Next 12 months	Estimated Number of Transactions (for Current Year)
Residential* (including owned farms)	\$	\$	\$	\$
Commercial (including residential properties over four units)	\$	\$	\$	\$
Property Management Fees				
Residential*	\$	\$	\$	\$
Commercial	\$	\$	\$	\$
Real Estate Appraisal Fees (Complete Addendum if over 35%)				
Residential*	\$	\$	\$	\$
Commercial	\$	\$	\$	\$
Mortgage Brokers	\$	\$	\$	\$
Escrow Services	\$	\$	\$	\$
Title Agency	\$	\$	\$	\$
Title Insurance	\$	\$	\$	\$
<b>TOTAL</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>

\*Residential Real Estate means any property containing a single-family dwelling or multiple-family dwellings of up to four units. Any properties with more than four units are considered commercial

8. Percentage of Home Warranties sold on all transactions in past twelve (12) months:  %

9. For the past twelve (12) months, please provide the following sale information for each classification (If new in business, please provide an estimate for the upcoming year):

Classification	Average Value	Maximum Value
Residential Properties		
Commercial Properties		

10. a. During each of the past three (3) years, indicate the percentage of transactions whereby the Applicant acted as a dual agent (representing both buyer and seller).  %

b. If new in business, estimate the percentage of dual agent transactions in the next twelve months.  %

11. Is more than 10% of Applicant's commission income derived from sale of real estate at any one location or development?  Yes  No  
 If "Yes", please provide full details.

**THIS SUPPLEMENTAL APPLICATION IS INCORPORATED BY REFERENCE INTO THE PRIMARY APPLICATION**

APPLICANT'S SIGNATURE	DATE
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